



February 13, 2013

Miguel A. Santana  
Chief Administrative Officer  
City of Los Angeles  
Room 1500, City Hall East  
200 North Main Street  
Los Angeles, CA 90012

RE: RFP for Los Angeles Convention Center Operator – AEG Facilities

Dear Mr. Santana:

The Downtown Los Angeles Neighborhood Council (“DLANC”) submits this letter in support of AEG Facilities being selected as the manager and operator of the Los Angeles Convention Center.

Over the past 10 years, DLANC has worked closely with AEG on numerous projects and programs that have provided enormous benefits to the City of Los Angeles, including the growing number of residents, visitors and employees in Downtown Los Angeles. These projects have been critical to continuing the growth of Downtown L.A. as a world-renowned destination for millions of tourists and other visitors.

Time after time, we have been impressed with AEG’s professionalism, business acumen and unwavering commitment to excellence in everything that they do. They have an extensive reputation for operating first class venues and have made a commitment and substantial investment in the growth of the tourism industry in Los Angeles. Furthermore, AEG has always made giving back to the community a priority, generously and tirelessly supporting the organizations, programs and services that truly make the City of Los Angeles a world class city.

Not only has AEG become deeply rooted in the Los Angeles community, but they have also established themselves as a critical asset to the continued revitalization of Downtown Los Angeles. AEG is a first-rate organization with a proven track record of achievement and innovation in our City. Their reputation as an organization is well respected nationally, internationally and held in the highest regard across a variety of business sectors.

AEG's integrity, coupled with the fact that it is a local firm heavily invested in Downtown Los Angeles and the greater Southern California region, make us proud to write this letter of endorsement in support of AEG Facilities being selected as the manager and operator of the Los Angeles Convention Center.

Thank you for your consideration of these comments.

Respectfully submitted,

**SUBJECT TO DLANC BOARD APPROVAL ON 2/12/2013**

Patricia Berman  
DLANC President

CC: Hon. Jan Perry (Council District 9 c/o Eva Kandarpa)  
Hon. Jose Huizar (Council District 14 c/o Jessica Wethington McLean)